

**Wrangell Institute for Science and Environment**  
**Profit & Loss Prev Year Comparison**  
 January 1 through December 28, 2011

	Jan 1 - Dec 28, 11	Jan 1 - Dec 28, 10	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>400 · Income</b>			
<b>410 · Temporaly Restricted Grants</b>			
<b>412 · Non-Profit Grants</b>			
Alaska Conservation Foundation	0.00	500.00	-100.0%
MJ Murdock Charitable Trust			
MJ Murdock 2010 grant	0.00	15,000.00	-100.0%
MJ Murdock Grant 2011	31,000.00	0.00	100.0%
<b>Total MJ Murdock Charitable Trust</b>	31,000.00	15,000.00	106.7%
Prince William Sound RCAC	5,000.00	0.00	100.0%
<b>Studebaker Endowment Fund</b>			
2011 Studebaker	1,700.00	0.00	100.0%
Studebaker Endowment Fund - Other	0.00	1,700.00	-100.0%
<b>Total Studebaker Endowment Fund</b>	1,700.00	1,700.00	0.0%
<b>Total 412 · Non-Profit Grants</b>	37,700.00	17,200.00	119.2%
<b>413 · Government Grants</b>			
<b>BLM- Grant -L10AS00103</b>			
2009 BLM Grant	0.00	5,484.75	-100.0%
2010 BLM Grant	14,605.00	20,000.00	-27.0%
<b>Total BLM- Grant -L10AS00103</b>	14,605.00	25,484.75	-42.7%
<b>Municipal Rural Assiatance</b>			
2009 Municipal Assist. Grant	0.00	4,000.00	-100.0%
2010 Municipal Assist. Grant	0.00	4,000.00	-100.0%
2011 Municipal Assiatance Grant	1,000.00	0.00	100.0%
Assoc. of Tazlina Residents	0.00	1,000.00	-100.0%
Copper Valley Community Library	2,500.00	1,000.00	150.0%
<b>Total Municipal Rural Assiatance</b>	3,500.00	10,000.00	-65.0%
<b>National Park Service - Grant</b>			
2011 NPS Grantr	2,500.00	0.00	100.0%
National Park Service - Grant - Other	0.00	8,600.00	-100.0%
<b>Total National Park Service - Grant</b>	2,500.00	8,600.00	-70.9%
<b>Total 413 · Government Grants</b>	20,605.00	44,084.75	-53.3%
<b>416 · Corporate Grants</b>			
British Petroleum	900.00	300.00	200.0%
Copper Valley Electric Grant			
2011 Grant	4,000.00	0.00	100.0%
<b>Total Copper Valley Electric Grant</b>	4,000.00	0.00	100.0%
Copper Valley Telephone			
2011 Grant	2,000.00	0.00	100.0%
<b>Total Copper Valley Telephone</b>	2,000.00	0.00	100.0%
First National Bank -2010	200.00	500.00	-60.0%
Wells Fargo	700.00	0.00	100.0%
<b>Total 416 · Corporate Grants</b>	7,800.00	800.00	875.0%
<b>Total 410 · Temporaly Restricted Grants</b>	66,105.00	62,084.75	6.5%

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<b>420 · Unrestricted Income</b>			
421 · Individual Contribution	107.41	62.00	73.2%
422 · Fundraising Events	4,601.00	200.00	2,200.5%
423 · Copper River Nature Tour Sales	31,445.00	20,711.00	51.8%
424 · Other Vendor Tours Sales	0.00	250.00	-100.0%
425 · Membership Contributions	5,125.00	2,934.15	74.7%
426 · Board Dues	210.00	240.00	-12.5%
427 · Student fees	1,150.00	1,016.00	13.2%
428 · Other Income	1,751.54	1,186.24	47.7%
<b>Total 420 · Unrestricted Income</b>	<b>44,389.95</b>	<b>26,599.39</b>	<b>66.9%</b>
<b>Total 400 · Income</b>	<b>110,494.95</b>	<b>88,684.14</b>	<b>24.6%</b>
<b>Total Income</b>	<b>110,494.95</b>	<b>88,684.14</b>	<b>24.6%</b>
<b>Gross Profit</b>	<b>110,494.95</b>	<b>88,684.14</b>	<b>24.6%</b>
<b>Expense</b>			
250 · Depreciation	500.00	0.00	100.0%
300 · WISE Operations			
301 · Advertising	2,621.93	458.32	472.1%
303 · Equipment	0.00	1,830.46	-100.0%
304 · Bank Service Charges	6.90	162.68	-95.8%
305 · Supplies			
Marketing	0.00	426.34	-100.0%
Office	671.42	1,095.25	-38.7%
Program Supplies	5,960.63	3,552.70	67.8%
305 · Supplies - Other	55.95	0.00	100.0%
<b>Total 305 · Supplies</b>	<b>6,688.00</b>	<b>5,074.29</b>	<b>31.8%</b>
306 · Insurance			
Automobile Insurance	2,027.00	2,731.00	-25.8%
Outfitter and Guide Insurance	1,908.00	1,320.00	44.6%
Workmans Compensation Insurance	326.33	-181.96	279.3%
<b>Total 306 · Insurance</b>	<b>4,261.33</b>	<b>3,869.04</b>	<b>10.1%</b>
307 · Volunteer Costs			
Honorarium	670.00	1,060.00	-36.8%
Teacher Costs	0.00	88.56	-100.0%
<b>Total 307 · Volunteer Costs</b>	<b>670.00</b>	<b>1,148.56</b>	<b>-41.7%</b>
309 · Office Maintenance Expenses	99.00	204.67	-51.6%
310 · Fund Raising	3,053.35	913.58	234.2%
311 · Travel			
Fuel, Reimbursement for fuel	344.23	0.00	100.0%
Lodging	2,277.56	665.98	242.0%
Meals	214.20	1,043.64	-79.5%
Other Travel Expenses	2,558.00	9.00	28,322.2%
<b>Total 311 · Travel</b>	<b>5,393.99</b>	<b>1,718.62</b>	<b>213.9%</b>
312 · Professional Fees			
Accounting	837.95	301.91	177.6%
Consulting	100.00	325.00	-69.2%
Legal Fees	40.00	0.00	100.0%
<b>Total 312 · Professional Fees</b>	<b>977.95</b>	<b>626.91</b>	<b>56.0%</b>
314 · Payroll			
Payroll Expenses	53,452.22	31,195.09	71.4%
Payroll Taxes	12,755.57	8,471.02	50.6%
<b>Total 314 · Payroll</b>	<b>66,207.79</b>	<b>39,666.11</b>	<b>66.9%</b>

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Accrual Basis

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315 · Printing and Reproduction	0.00	698.05	-100.0%
316 · Postage and Delivery	55.37	174.57	-68.3%
318 · Web site maintenance	106.90	109.18	-2.1%
319 · Dues and Subscriptions	0.00	850.00	-100.0%
320 · Reimbursed Expenses	1,364.59	0.00	100.0%
321 · Licenses and Permits	458.00	90.00	408.9%
322 · Vehicle expenses			
Gasoline, diesel	3,962.41	1,738.31	128.0%
Vehicle Maintenance/Supplies	4,673.07	2,410.75	93.8%
Vehicle Purchase	0.00	0.00	0.0%
<b>Total 322 · Vehicle expenses</b>	<b>8,635.48</b>	<b>4,149.06</b>	<b>108.1%</b>
323 · Other Program Expense	495.56	0.00	100.0%
324 · Donations to Other Non-Profits	50.00	0.00	100.0%
326 · Staff Development Training	405.00	640.12	-36.7%
327 · Contractual Fees	3,200.00	2,119.00	51.0%
328 · Facilities and Equipment			
Equip Rental and Maintenance	72.72	1,000.00	-92.7%
Utilities			
Gas, oil and Electric	5,721.92	1,733.31	230.1%
Telephone	1,631.47	1,083.34	50.6%
<b>Total Utilities</b>	<b>7,353.39</b>	<b>2,816.65</b>	<b>161.1%</b>
328 · Facilities and Equipment - Other	575.00	0.00	100.0%
<b>Total 328 · Facilities and Equipment</b>	<b>8,001.11</b>	<b>3,816.65</b>	<b>109.6%</b>
300 · WISE Operations - Other	45.00	1,360.00	-96.7%
<b>Total 300 · WISE Operations</b>	<b>112,797.25</b>	<b>69,679.87</b>	<b>61.9%</b>
<b>Total Expense</b>	<b>113,297.25</b>	<b>69,679.87</b>	<b>62.6%</b>
<b>Net Ordinary Income</b>	<b>-2,802.30</b>	<b>19,004.27</b>	<b>-114.8%</b>
<b>Net Income</b>	<b>-2,802.30</b>	<b>19,004.27</b>	<b>-114.8%</b>